

INSUMAT

Manufacturing Insulating Materials & By - Products Co.















Our Visions





Mr. Osman Ahmed Osman

Osman Groups' momentum today is due in very large part to the leadership, wisdom and foresight of our founder and our father Osman Ahmed Osman. Following we would like to share some of his values, thoughts, and advices which are quoted from his book pages from my experience that always guide the group:

- The principles which I was devoted to all my life are telling the truth, mastering work and punctuality.
- · The human relations in its highest forms are the only correct entrance for the proper management that leads a successful work.
- Constant presence at the work site is the most important characteristic for any contractor who wants to succeed.
- I imagined that the contractor is a man whose bowls are outside his body; he must temporarily protect, and then return t inside as soon as possible.
- Loss of money is small no matter how large but loss of men is large no matter how small.
- · When someone wants to work with me, I don't test his efficiency, but his faith because the believer enforces you to trust him, but the unbeliever needs to be guarded and who guards him needs to be guarded and so.
- · It was significant to choose reliable men who can hold the responsibilities, in order to give my entire attention to what is important, that's how I understand leadership.
- · As I always say love and loyalty are two sides of the same coin. Without either of them man loses many of his weapons facing the battle of life
- · Coincidence does not seek anyone, but always meet who works hard for it.
- I never and will not ever admit what they call crises. It's just poor management and it doesn't need more than organization to solve most of our problems.
- · Human's work defends him in the present and the other world, and no matter how many rumors people say about you, don't look back and walk your way in order not to waste your time and effort once you are sure of what you are doing.

OSMAN AHMED OSMAN





Chairman Speech





Mr. Mahmoud Osman

Each generation reaps what the former generation has sown. We are fortunate to have the heritage of an organization that has endured great challenges through its history. We have always been led by the values established by our founder, Osman Ahmed Osman: Faith, Integrity, Commitment, and Team work. These values are the foundation for our success and will continue into the future.

We watch great achievements of successful companies and learn to adapt what suits us with great respect and appreciation for their experience, resilience and sustainability.

In the information age, the internal workings of companies will be exposed to the world, and bureaucracies will be seen by all for what they are: slow, self-absorbed, customer insensitive – even unreasonable. But right utilization of information technology does more than just create unlimited business opportunities; it outs a small company soul into that big company body and gives it the transparency, excitement and spirit of a start-up. It is truly the elixir for Osman Group and others who relish excitement and change.

The Osman Group acquires its strength from the experience, talent, skill credibility & devotion of its human resources, either at the leadership level or the shop floor level. Our group is one family that consistently train, develops, and adapts to changes that make us capable to deal with a dynamic global & unpredictable future business environment.

We thank our clients, staff and all the people we work with for the success of the past and the promise of the future.

MAHMOUD OSMAN













The emerging markets call for a responsible and efficcient business approach which strictly adheres to a fair cost system.

To reach premiership, for our clients' demands and satisfaction, the organisation relies on the individual values of its empowered staff, knowledge and experience to serve and provide the best to the community to which it is committed

OUR MISSION is to provide a range of high quality services in the field of: Industry & Constructions







Company Profile





INSUMAT is part of OSMAN GROUP OF COMPANIES, a pioneer company in Egypt and the Middle East for manufacturing waterproofing materials. It started since 1974 and is still the leading company in the field of waterproofing membrane.

With our high caliber laboratories, we produced a wide range of product varieties that suits all types of constructions needs. INSUMAT produces the oxidized bitumen membrane, modified bitumen membrane, and bituminous emulsions and solutions which comply with the Egyptian Organization for Standardization and Quality and also with The American Society for Testing and Materials (ASTM). INSUMAT had also achieved the ISO standard 9001/2000.

INSUMAT is covering a big percentage of the Egyptian market plus the Middle East, North Africa and the Far East.





Company Products











Clearly the primary aim of waterproofing is to create a barrier against penetration of water.

The material most widely used for waterproofing has always been Bitumen, the widespread use of which, dating back to ancient times, has marked and characterized the entire history of waterproofing.

We produce many kinds of waterproofing membrane based on Bitumen, to serve and provide the best for construction markets and to our clients' demands and satisfaction.

INSUMAT produces the following waterproofing membranes:

1- OXIDIZED BITUMEN MEMBRANE:

INSUJUTE SERIES:

INSUJUTE (J3)

INSUJUTE (J2)

INSUJUTE (J1)

INSUJUTE (J)



Is a single layer of plain woven Hessian cloth fully saturated

with soft bitumen and coated on both sides with oxidized bitumen which is stabilized with finely divided mineral filler, and surfaced with fine sand. For use as lower layer or layers in waterproofing for solid floor construction, foundations, bridge decks, roofs, wet areas, and for many other purposes where high strength is required.





Company Products



INSUFELT SERIES:

INSUFELT (F2)

INSUFELT (F1)

INSUFELT (F1\)

INSUFELT (F)

Is a saturated felt coated both sides as a separate operation, with oxidized bitumen stabilized with finely divided mineral filler to withstand the effects of the weather and then covered with fine sand on both sides. For use together with other materials and/or products as a leveling layer, and as separation layer to accommodate movement in waterproofing systems. It is also suitable for use under tiles and slates.

INSUGLASS SERIES:

INSUGLASS (G)

Consists of sheets of resin-bonded glass Fiber coated both sides with oxidized bitumen stabilized with fine powder mineral filler and surfaces finished with fine sand. Is suitable as lower layer for built-up roofing (vapor barrier), and as a top layer (protection) of thermal Insulation.

2-BITUMEN - POLYMER MEMBRANES:

a) APP MODIFIED BITUMEN MEMBRANE (TORCH APPLIED)

We produce two types of modified bitumen membrane, with different reinforcement:

1- N series: membrane with non-woven polyester reinforcement 3 and 4 mm thickness.

It is a high performance waterproofing membrane designed for easy torch application, made out of



distilled bitumen modified with polymers and reinforced with a non-woven polyester mat which adds excellent puncture and tearing resistance to the membrane, and multi-directional elongation. It is suitable for waterproofing as a layer or layers for foundations, bridge decks, roofs, wet areas, hydraulic works, metal floors, flower boxes and for many other purposes where high strength is required.





Company Products



INSUFLAME N SERIES: INSUSINT N SERIES: INSUPLAST N SERIES: **INSUFLAME N4000 INSUSINT N4000** INSUPLAST N4000 INSUFLAME N3000 **INSUSINT N3000** INSUPLAST N3000

INSUSEAL N SERIES: INSUTECH SERIES: INSUFINE N SERIES: INSUSEAL N4000 **INSUTECH N4000 INSUFINE N4000** INSUSEAL N3000 **INSUTECH N3000 INSUFINE N3000**

2- G series: membrane with glass-fiber reinforcements 3 and 4 mm thickness.

It is a high performance waterproofing membrane designed for easy torch application or it is secured using mechanical means. It is made out of distilled bitumen modified with polymers and reinforced glass-fiber used for complementary plies in built-up waterproofing systems. It is used together with other materials and/or products as leveling layer, a separation layer, or to accommodate movement in built-up waterproofing systems.

INSUFLAME G SERIES: INSUSINT G SERIES: INSUPLAST G SERIES: INSUFLAME G4000 INSUSINT G4000 INSUPLAST G4000 INSUFLAME G3000 INSUSINT G3000 INSUPLAST G3000

INSUSEAL G SERIES: **INSUFINE G SERIES:** INSUTECH G SERIES: INSUSEAL G4000 INSUTECH G4000 **INSUFINE G4000** INSUSEAL G3000 INSUTECH G3000 INSUFINE G3000

b) SBS MODIFIED BITUMEN MEMBRANE (TORCH APPLIED)

Styrene-butadiene-styrene (SBS) Modified Bitumen Membrane reinforced with non-woven polyester torch applied.

It is a very high performance waterproofing membrane which has excellent response to thermal shock and excellent resistance to fatigue and has flexibility at low temperature (-20°C).

But compared with APP membrane, SBS membrane are more sensitive to high temperatures, require more care in application and, since they present poor resistance to ultraviolet radiation, heavy protection to membrane must be used.

1- N series: membrane with non-woven polyester reinforcement 3 and 4 mm thickness.

INSUFLEX N SERIES:

- INSUFLEX N4000
- INSUFLEX N3000





c) MEMBRANES SELF - PROTECTED WITH COLORED MINERAL GRANULES

It is a high performance waterproofing membrane designed for easy torch, excellent resistance to UV rays. It is used for non-trafficable flat roofs having a slope up to 5%.

INSUFLAME N MINERAL SERIES: INSUSEAL N MINERAL SERIES: INSUFLAME N4000 Mineral INSUSEAL N4000 Mineral

INSUSINT N MINERAL SERIES: INSUTECH MINERAL SERIES: INSUSINT N4000 Mineral INSUTECH N4000 Mineral

INSUPLAST N MINERAL SERIES: INSUFINE N MINERAL SERIES: INSUPLAST N4000 Mineral INSUFINE N4000 Mineral



3- BITUMINOUS EMULSIONS AND SOLUTIONS:

INSUPRIMER:

Cold applied primer, formulated with highly pliable, flexible asphalt, and selected petroleum solvents and additives. It is used for concrete, smooth asphalt, roofs, brick and metal surfaces. Also it protects timber against fungi, termite and carbonization.

It is used before application of bituminous products in general.

BITUCOAT:

Cold liquid applied bituminous waterproofing emulsion. It forms an elastic and durable waterproofing film that resists the attack of weather, salt, water, many acids and alkalis.

It is a general purpose waterproofing coating suitable for application to existing roofs underground concrete and metals roofs. It is a protective coating for concrete surfaces subject to attack from soil and salty water and withstands moderate concentration of acids and alkalis.

Used for concrete, brick, tile, wood and polystyrene foam, foundation, below-grade walls, roofs and pipes. It is suitable for waterproofing systems in general (for civil and industrial buildings of all kinds.

INSUTEX:

Cold applied adhesive bituminous compound formulated from ductile high quality asphalt, selected solvent and special additives.

It is a good adhesive for vinyl tiles, vinyl Sheet, Polystyrene foam and roofing felt.









Company Projects



Insumat Has participated in many projects. The following is a List of Some Completed Projects

Project

Tunnels & Bridges

Ismaielia Tunnel Al-Obour Tunnel

Salah Salem Pedestrian Tunnel

Abd-El Moniem Reyad Pedestrian Tunnel

26 July Tunnel

Ramsis Complex (Cotrol Building For Metro)

Shoubra El-Khema Railway Tunnel Greater Cairo Metro Line 1&2

NB Tunnel

Sewage & Water Treatment Plants

Water Treatment Plant at Ashmoun

Water Treatment Plant at Obour City

Sewage Treatment Plant at Ashmoun

Sewage Treatment Plant at Dairout

Sewage Treatment Plant at Abu-Teeg

Sewage Treatment Plant at Sham El-Sheikh

Educational Projects

Bibliotheca Alexandria Phase 1

Bibliotheca Alexandria Phase 2

Canal University at Ismaielia

Canal University at Suez

Canal University at Port Saied

Beni Swef University

Hewan University

Builder

Arab Contractors Co. -

Arab Contractors Co.

Arab Contractors Co.

Arab Contractors Co.

Arab Contractors Co.

SOGIA

Nile Company for Roads & Bridges

Campenon Bernard

Hassan Allam Co.

Arab Contractors Co.

Alexandria for Constructions Co.

Arab Contractors Co.

Hassan Allam Co.

Arab Contractors Co.

Arab Contractors Co.

RTA - AC JV

Balfour Beatty - AC JV

Arab Contractors Co.









Company Projects



Project

Sporting Projects

Covered Hall at Cairo Stadium Olympic Pool at Cairo Stadium

Covered Hall at Police Sporting Union

Arab Contractors Stadium Bowling International Center

Hockey Stadium at Samoha Club Alex.

Tourism and Hotels Projects

First Residence & Four Seasons Hotel Towers at Giza

Sheraton Hotel & Robinson Club - Safaga

Alf Lela wa Lela Hotel - Hurghada

Marriott Hotel - Hurghada

Mina 1 & Mina 2 & mina 3 Villages at North shore

Swiss Hotel - El-Salam

Golden Beach - North Shore

Keriazi Village - Hurghada

Mirage Hotel - Hurghada

C3 Village - Sharm El-Shiekh

Mixicana Village - Sharm El-Shiekh

Grand Beach - Hurghada

Media Production Hotel at 6th October City

Marina Village at North Shore

Ismaielia Village - Sharm El-Shiekh

Cleopatra Village - Hurghada

Helton Sharm Dreams-Sharm El-Shiekh

Palma Riva Hotel - Luxor

Elephantine Hotel - Aswan

Grand Palace Hotel - Makadi Bay Hurghada

Builder

Arab Contractors Co.

Hassan Allam Co.

Arab Contractors Co.

Arab Contractors Co.

Arab Contractors Co.

Arab Contractors Co.

Laing CRC JV

Kajima Corporation

Swiss Company for Tourism

Mediterranean Sea Company

Mina for Real Estate Investment Co.

El-Shams For Hotels & Tourism

CRC Dorra Co.

Keriazy For Tourism Co.

Mirage Co.

Alexandria for Constructions Co.

CRC Dorra Co.

Arab Contractors Co.

Helton Sharm Dreams Co.

Soares Da Costa Co.

Dossan Co.

Cleopatra For Tourism Develop.









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Company Projects



Project

Housing Projects

Misr Construction Co. Buildings - Heliopolis
Misr Construction Co. Buildings - Nasr City
Koleyet El-Banat Housing Project
Tabyet Sidi Bishr, Housing Project - Alexandria
Abu Keer, Housing Project - Alexandria
Maadi, Officers Housing Project
Helwan, Officers Housing Project
Al-Rehab Housing Project
Al-Shrouk Housing Project
Mina Garden City - 6 October City
Al Yasmeen Green Land-6 October City

Al Sefarat Zone - Nasr City Beverly Hills - Cairo-Alex. Road Al Rabwa Village - 6 October City Bostan Mina - Alex. Arcadia Building - Bolak - Cairo

Industrial Projects

West Cairo Power Station Plant
Abu Soltan Power Station Plant
Medical Drugs Factory - Amireya
Manure Factory - Abu Keer - Alex
360 Military Factory - helwan
Akhbar El Youm Press -6 October City
Nestlle Factory - 6 October City
Sigma Medical Drugs Factory - 10th of Ramadan
Halwany Factory - 10th of Ramadan
EMG Factory - 10th of Ramadan
Arab Contractors Press

Builder

Arab Contractors Co. Medcom Co. Ramo Co. Alexandria for Constructions Co. Alexandria for Constructions Co. Arab Contractors Co. Arab Contractors Co. Alexandria for Constructions Co. CRC Dorra Co. Mina for Real Estate Investment Co. Al Yasmeen Co. Medcom Co. Arab Contractors Co. Alexandria for Constructions Co. Mina for Real Estate Investment Co. Arab Contractors Co.

Arab Contractors Co.
CRC Dorra Co.
CRC Dorra Co.
Petrojet
Arab Contractors Co.
Medcom Co.
Hassan Allam Sons
Mina for Real Estate Investment Co.
Halwany International Co.
Medcom Co.
Medcom Co.









Company Projects



Project

Hospitals

New Kasr El Einy Hospital

Azhar Educational Hospital - Nasr City

International Medical Center - 10th of Ramadan

Cancer Institute

Mobarak Military Hospital - Hurghada

Azhar Ophthalmology Hospital - Cairo

Minstries and Councils

Ministry Of Finance

Ministry Of Foreign Affairs, New Tower at Masperoo

Ministry Of Foreign Affairs renovation at Tahrir Sq.

Ministry Of Interior affairs

Ministry Of Military Products renovation

Ministry Of Education

Nile Sat Control Building -6 October City

Cairo Airport - Terminal 2

Marsa Alam Airport

Abdeen Palace - Renovation

Azhar Mosque - Renovation

Council Of Ministers Building - Renovation

Supreme Constitution Court - Maadi

Courts Compound - Asyout

Multinational Force & Observers - North Camp Re-Proofing

Cairo Bourse

British Embassy Residence - Cairo

British Consulate - Alex.

New Canadian Chancery - Cairo

Visa Section Building - British Embassy - Cairo

Builder

Arab Contractors Co.

Arab Contractors Co.

Arab Contractors Co.

Arabic For General Construction Co.

Arab Contractors Co.

Arab Contractors Co.

Arab Contractors Co.

Arab Contractors Co.

CRC Dorra Co.

Arab Contractors Co.

Speco Co.

MFO

Arab Contractors Co.

Higgs & Hill Overseas Limited

Higgs & Hill Overseas Limited

Axor Construction Co.

Ayala







